

# City of Diamondhead

5000 Diamondhead Circle, Diamondhead, MS 39525-3260  
Phone: (228) 222.4626  
FAX: (228) 222.4390  
[www.diamondhead.ms.gov](http://www.diamondhead.ms.gov)



March 27, 2014

Mayor and Councilmembers  
City of Diamondhead  
5000 Diamondhead Circle  
Diamondhead, MS 39525

Dear Mayor and Councilmembers:

Re: RFP2014-1029- City Depository Banking Services

Sealed proposals were received March 21, 2014 for city depository banking services. The only proposal received is from Hancock Bank.

It is my recommendation to accept and approve the proposal as received from and as submitted by Hancock Bank for the City's depository Banking Services for a period of two years.

Thank you in advance for your consideration and approval in this matter.

Sincerely,

Richard Rose  
City Manager

RR:jk



March 21, 2014

City of Diamondhead  
Purchasing Clerk  
5000 Diamondhead Circle  
Diamondhead, MS 39525

Dear Board,

Pursuant to your request for bids to be submitted for the privilege of acting as your depository, the undersigned Hancock Bank, submits this, its bid therefore and application to be designated as depository for the accounts now with said Bank and any other accounts for which we may be designated depository.

We agree to furnish legal security for the faithful performance of such duties as depository as provided by statute in the sum required by the laws of the State of Mississippi, the securities pledged to be of proper type and amount as required by law.

We will clear all checks and warrants against sufficient funds on a par basis and all transfers of funds and receipts will be handled at par.

Hancock Holding Company is the parent company of Hancock Bank and Whitney Bank, organizations founded more than a century ago to help people achieve their financial goals and dreams.

The company operates nearly 250 full-service branches and more than 300 ATMs across a Gulf South corridor spanning southern Mississippi; southern Alabama; south central Louisiana; the northern, central, and Panhandle regions of Florida; and metropolitan Houston, Texas.

The Hancock Holding Company family of financial services also includes Hancock Investment Services, Inc.; Hancock Insurance Agency and Whitney Insurance Agency, Inc.; Harrison Finance Company.

The Hancock Holding Company established the Institutional Banking department in 2003. This department specifically handles Non-Profit Clients and Public Entities. Each person in this department has been trained to deal with and handle Non-Profit and Public Fund accounts and their special needs. We have qualified trained Relationship Managers in Mississippi, Louisiana, Alabama, Florida and Texas. Unlike other banks, the combined Whitney and Hancock Bank's have a designated department that will work and

be there for organizations such as yours. Hancock Holding Company currently has over \$1 billion in public deposits.

Hancock Bank is pleased to offer its treasury management services. With this internet product you will be able to perform and obtain info reporting, sweep accounts, balance inquiries, stop payments, wire transfers, ACH transfers, payroll direct deposit, check imaging and electronic record storage via CD-ROM. The City will be able to access these services with any operating system such as Windows XP, Windows vista, and Windows 7.

We agree to pay interest on the deposits when requested in accordance with Mississippi statutes. Hancock Bank offers a rate of the 90 day treasury yield plus (+) 10 basis points based on the Wall Street Journal at the first business day of the month, with a floor rate of 0.25%. For example, if the 90 day treasury yield is 0.06% for the month of March (0.06% + 0.10 basis points = 0.16%). Considering the rate is less than 0.25%, your rate will be 0.25%. The interest earned will be accrued daily and credited monthly. **These deposit accounts will have no service charges.**

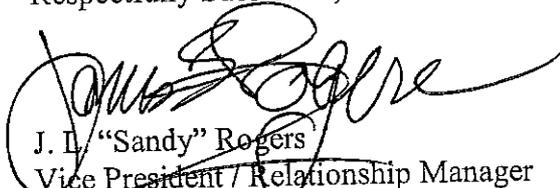
As a Public Funds customer in our Wholesale Banking Division's Institutional Banking Group, you will have a relationship manager and a dedicated team of specialists assigned to your organization to address your unique banking needs. Your relationship manager will work with you to accomplish your goals of maximizing the security, yield and efficiency of your capital. Our team approach helps establish a deep understanding of your entity and provides you with a single point of access to your Banking, Treasury Management, Merchant Services, Trust and Asset Management needs or any of our other capabilities. Our team will work with you on an ongoing basis to maintain optimal service levels.

For example, during and after the transition, our Treasury Services team will work with you in a consultative role on a daily basis, specifically focused on your treasury management needs. We will proactively analyze your operating structure, and meet with you to discuss how Hancock Bank's solutions can help the City of Diamondhead succeed. Our representative will play a key role in working with you to ensure a smooth transition to Hancock Bank.

Together, with many years of banking experience, your Relationship Manager, Sandy Rogers; Public Funds Coordinator, Jennifer Papania King; Treasury Services Representative, Sandy Gruich; and team of specialized bankers will provide daily support to the city with any requests or questions you may have. Over the years, we have provided a broad range of banking services and unsurpassed support to government entities.

Hancock Bank offers convenient 24-hour, seven-days-a-week financial services through Hancock's HandyCall telephone banking, e-Banking and e-Pay at [www.hancockbank.com](http://www.hancockbank.com), and 300 ATMs in Mississippi, Louisiana, Alabama, Florida and Texas.

Respectfully Submitted,



J. L. "Sandy" Rogers  
Vice President / Relationship Manager  
Institutional Banking  
228-563-5707



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March 26, 2014

Mayor and Councilmembers  
City of Diamondhead  
5000 Diamondhead Circle  
Diamondhead, MS 39525

Re: Agenda Item# 2014 – 3088, RFP# 2014-1030– Approve to REJECT Quotes for the purchase of a 4-Ton Asphalt Recycler/Hot Box Trailer

Dear Mayor and Councilmembers:

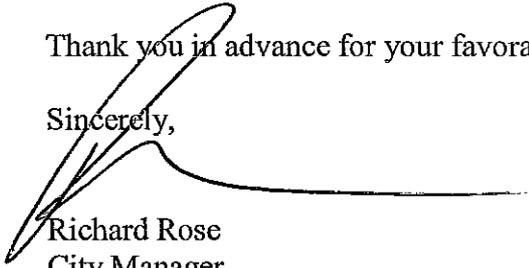
The quotes received as follows for the purchase of a 4-ton Asphalt Recycler/Hot Box Trailer were presented and tabled at March 5, 2014 council meeting:

Truck Equipment Sales, Inc.	\$48,198.00
McGrath Municipal Equipment, LLC	\$49,041.00
Falcon Road Maintenance Equip.	\$49,084.00
Gawa Road Equipment, LLC	\$49,435.00

Under the direction of council, we have searched for a slightly- used or demo model for purchase. It is my recommendation to council to reject the quotes tabled at the March 5, 2014 meeting.

Thank you in advance for your favorable consideration in this matter.

Sincerely,



Richard Rose  
City Manager

RR:jk



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March 26, 2014

Mayor and Councilmembers  
City of Diamondhead  
5000 Diamondhead Circle  
Diamondhead, MS 39525

Re: Agenda Item# 2014 – 3133–Quotes for the purchase of a 4-Ton Asphalt Recycler/Hot Box Trailer

Dear Mayor and Councilmembers:

As directed by council at the March 5, 2014 meeting, quotes were received and attached hereto for a 4-Ton Asphalt Recycler/Hot Box Trailer. The quotes received are as follows:

Truck Equipment Sales, Inc.	\$38,918.00
Falcon Road Maintenance Equipment	\$39,641.00

It is my recommendation for your consideration and approval acceptance of the low quote received from Truck Equipment Sales, Inc. in the amount of \$38,918.00.

Sincerely,

Richard Rose  
City Manager

attachments

**TO: City of Diamondhead Public Works**

**FROM: Truck Equipment Sales Inc  
4700 Rangeline Road  
Mobile, Al. 36619**

Quote Date	Quote Good Through	Freight Terms	Requested By	Payment Terms
03/13/14	04/22/14	FOB Midland, MI	Keith Bown	Net 30 Days
Qty	Item No	Description		Price
1	1V1110259	4-Ton Falcon Asphalt Recycler & Hot Box Trailer 12-Volt Battery Triple Wall Construction and Fully Insulated Automatic Temperature Control Tandem Axle Trailer Frame Electric Brakes w/ Safety Breakaway Conspicuity Tape <b>Included Options:</b> Dual Burner Recycling Package with 24-Hour Timer Dump Box (12-Volt Electric Over Hydraulic) Extended Frame (2 ft) Warning Light / STROBE Hoist with Heavy-Duty 12-Volt Winch Battery Charger Package Propane Torch Hose Reel Tire Upgrade to ST235/80 R16 Tool Holder - 5-Positions Hand-held Propane Torch with Bracket for 201b Cylinder Plate Compactor Bomag (BVP18/45-2W) 18 x 21 plate w/ water Basket for Mounting Plate Compactor or Roller (id 24" x 24") 5-Gallon Wash Down System with Hose Reel Burner Tune-up Kits for Lower and Upper Burners 20 lb. Propane Cylinder  Operator, Parts and Service Manual One-Year Warranty Freight to Diamondhead, MS		\$38,918

**ENTERED**  
3/24/14

**RECEIVED**  
MAR 24 2014  
BY: *[Signature]*

